



JOB DESCRIPTION

Account Executive —

Pride Hunts is built around communication, creativity, and social-first thinking. Founded in 2025, we believe authentic engagement amplifies brand impact, helping brands move from communication to co-creation through culture, conversations, and communities.

That's where you step in.

We are seeking a proactive and results-driven Account Executive to manage Pride Hunts projects across brand-led and internal initiatives. This role is responsible for end-to-end project execution, client and partner management, and ensuring quality delivery on time and within budget.

WHAT YOU'LL OWN

- + Manage and execute Pride Hunts projects, including both brand-led and internal Pride Hunts initiatives.
- + Act as the main point of contact for clients, proactively handling issues and coordinating cross-functional teams.
- + Develop and maintain strong relationships with KOLs and Artists.
- + Oversee internal teams, KOLs, Artists, and suppliers to ensure project quality, timelines, and deliverables are met.
- + Receive and interpret briefs, develop proposals, prepare quotations, and deliver post-campaign reports.
- + Manage and present project financial performance, including budgeting and cost tracking.
- + Carry out additional tasks as assigned to support overall team objectives.



WHAT WE'RE LOOKING FOR

- + Bachelor's degree required; proficient in English.
- + Passionate about music and experienced in working with Artists and KOLs.
- + Minimum 1 year of experience in Digital Marketing or Account roles in the Communication Industry.
- + Strong experience in developing and presenting digital proposals; excellent negotiation and communication skills.
- + High sense of ownership and accountability for assigned projects.
- + Strong analytical skills with the ability to quickly absorb, process, and synthesize information.
- + Detail-oriented and precise in both data handling and written communication.
- + Proven ability to build and maintain strong relationships with clients and third-party partners/suppliers.
- + Capable of overseeing projects holistically, including team coordination and mentoring when required.
- + Able to perform effectively under pressure and manage challenging, fast-paced projects.
- + Proactive learner with a strong drive for self-development and research.
- + Strong listening skills and growth mindset.
- + Effective team player with clear, proactive communication across clients and internal teams.



WHAT YOU GET IN RETURN

- + \$\$\$
- + Full insurance according to the laws + extra insurance
- + Foods, milk teas, fruits, snacks
- + Your beloved team

Curious to see how far you can go with us? Join the hunt via: recruit@thehuntergroup.asia or call us at **+84 28 6686 4141**.